67.40/2; June 6, 1980

EXPORT BRIEFS

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The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

June 6, 1980

1589 Corn grits, rice (Canada). Wants white corn grits, long grain rice, 40,000 lbs. initially both items. Packaging: 100 lb. bags both items. Delivery as soon as possible. Quote CIF Toronto. Contact: Mr. Kassam, Navroz Enterprises Ltd., Unit 6, 1500 O'Connor Street, Toronto, Ontario M4B 2T8, Canada. Phone: (416) 751-5428.

1590 Pistachio nuts (Canada). Interested in 2-3 metric tons of pistachio nuts. Packaging: to be determined. Delivery as soon as possible. Requirements: salted and unsalted. Quote C&F Hamburg. Bank ref: Available on request. Contact: A. Dube, Destor Ltd., 43 Newbury Avenue, Ottawa, Ontario, K2E 6K7, Canada. Phone: (613) 225-7321.

1592 Soy protein (Netherlands). Wants soy-protein 70%, 10 metric tons in flour, 10 metric tons in grits, 70% protein, tasteless, packaged in paper bags of 25 kilograms or 50 lbs., prompt delivery. Quote CIF Rotterdam. Contact: A. F. H. Hugenhotz, Hugenholtz, Bosschestraat 97, Scheveningen, Netherlands. Cable: HUGENGRAVE. Phone: 70-540314.

1593 Fruit and vegetable seeds (Syria). Wishes to receive offers from U.S. vegetable & fruit seed exporters of following commodities: Tomatoes, cucumber, beans, green peppers for green house cultivation plus seeds for cantaloupes, and watermelons, particularly the sugar baby variety. Bank ref: available. Company is one of the leading distributors of garden seeds in Syria. Contact: Commercial Industrial and Technical Association, (CITA) P.O. Box 3220, Damascus, Syria. Cable: TRADLY. Telex: 11951 OBEID or 11268 KOEICO General Manager, Dr. A. F. El-Adly.

1594 Rice (Nigeria). Nigerian company interested in U.S. No. 2 long grain parboiled rice - 4% broken. Quantity 5,000 - 10,000 metric tons in 50 kilo polyethelene bags. Delivery within 3 months. Quote C&F Lagos/Apapa. Bank ref: Savannah Bank, Broad St., Lagos. Contact: John Edeki, Mildek International Ltd., P.O. Box 116, Ikeja, Lagos, Nigeria. Cable: MILDEKMIL Lagos.

1595 Joint venture (Egypt). Wants joint venture with American firm to import and distribute frozen meats and canned goods. Has already four freezers 300 mt capacity each, 3 warehouses, total area 1,500 square meters, 1,000 square meters warehouse space and 500 square meters for freezers. Bank ref: Suez Canal Bank, Port Said. Contact: Sayed Saada, Saada Cold Stores and Suppliers, P.O. Box 369, Port Said, Egypt. Telex: 92496 PIICO ATTN: SAYED SAADA. Cable: MARSTORES. Phone: 744980/813167.

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1596 Joint venture (Nigeria). Nigerian company interested in a joint venture with U.S. companies to produce protein concentrates; rice milling, processing and packaging; cassava based starch milling and glucose production; intensive beef fattening and processing. Bank ref: African Continental Bank Nsukka. Contact: C. O. Amadi, President, Diewa Brothers International Co., P.O. Box 132, Nsukka, Nigeria.

1597 Ginger (France). Interested in buying ginger powder, in 1 to 5 kg bags (cellophane). Quote CIF, C&F Le Havre and Bordeaux. Bank ref: BFCE Paris and Banque Regionale de L'Quest CIC Agence de Romorantin. Contact: Mr. Viginier, Painsol, Rue Des Petits-Champs, 41300 Salbris, France. Telex: 750.513 F. Phone: (54) 83 04 82.

1598 Starch (Syria). Wants 65 mt potato starch for making bread yeast. Offer in 2 envelopes: (A) for bid bond and supporting documents, and (B) for technical and financial details with prices; then both in large envelope featuring tender's name and subject of tender. The offer should be in the form of an invoice quoting FOB or C&F Lattakia/Tartous. Deadline 6/12/80 after which offer should stand firm 45 days. Bid bond: 5% of tender price by certified Cheque or bank guarantee through Commercial Bank of Syria, Homs. Supplier required to furnish (A) final invoices and certificate of orgin legalized by Syrian consulate in exporter's country, (B) certificate of weight and quality control issued by an internationally recognized firm, and (C) annalysis certificate issued by world laboratory. Contact: HOMS Sugar Company, P.O. Box 266, Damascus, Syria.

1599 Chicken (Singapore). Wants whole frozen broiler and broiler parts (wing, thigh, etc.), 4-6 mixed container loads a month, packed in cartons, prompt delivery. Quote C&F Singapore; FOB Singapore. Contact: Chue Yie Heng, Ban Seng Huat Pte Ltd., 44 Siglap Drive, Singapore 1542, Republic of Singapore. Cable: BASEHUIE. Phone: 415143.

1600 Apples (Egypt). Wants apples - Red Delicious and Golden, 30 mt, large apples, 20 kilo box. Quote CIF Alexandria. Bank ref: Cairo Bank, Kasr El NIL Branch, Cairo. Contact: Adel Hossny Mostafa, Royal Import & Export, 5 Khan El Khalili St., Cairo, Egypt. Telex: 399 REHAB UN / 92429 KHRKN UN ATTN: MOSTAFA. Phone: 918316/878047.

1601 Wheat seed (Saudi Arabia). Wants 300 tons of spring wheat seed for irrigated conditions for fall 1980 planting. Should have good milling properties, high yield, good lodging resistance, and early maturity. Varieties sought are Cajeme, Probred, Prodak, Inia 664, W-488 and Yecora Rojo. Other crop seeds max 0.2%, total weed seeds max. 0.1%, germination min. 90%, moisture max. 12%. Should meet standards of AOSCA. Must be accompanied by phytosanitary certificate. Buyer plans to visit U.S. this July and wants replies from suppliers before arrival. Contact: Dr. Mansour Aba Husayn, President, HARAD Agricultural and Animal Production Co., P.O. Box 2557, Riyadh, Saudi Arabia. Telex: 200151 HAAPCO SJ.

1602-1603 Potato chips, snack foods (England). Wants flavored crisps (potato chips) and snack products. Quantity: dependent on market report and research. Top quality, in foil packs, 1 oz/2 oz. packs - 50 to a carton. Quote CIF.

Bank ref: Lloyds Bank Ltd., 56 High Street, Marlow, Bucks SL7 1AJ. Contact: Peter Broadmead Hilliard, Alpeco Snack Products, Burnside, Ingatestone Road, Blackmore, Ingatestone, Essex, England. Phone: 0277 821309.

1604 Edible oils (Switzerland). Wants edible oils (soybean, palm, or rapeseed) inmetal drums, approx. 200 liter size. Monthly shipments. Supplier to indicate available quantities of each. Quote C&F Bombay. Bank ref: Swiss Bank Union, Geneva. Contact: R. Zingg, Sobatex, 19 Bld G. Favon, 1204 Geneva, Switzerland. Telex: 429480 LION CH. Phone: 011 283258.

1605-1607 Fresh fruits and vegetables (England). Interested in a general line of fresh fruits & vegetables. Amount required for wholesale distribution throughout U.K. Quote CIF or FOB. Bank ref: Lloyds Bank Ltd., 15 St. James Street, London SW1. Contact: Michael Deleon, World Wide Food (Importers) Ltd., 20 Norland Square, London W11, England. Phone: 01-221-5343.

1608-1611 Spices, yeast, dried fruits and vegetables, wine (Germany). Interested in freeze-dried and normal dried spices, dried yeast, dehydrated fruits and vegetables and Californian wine. Mr. Schnitzler, the Business Manager, will be in the U.S. in June 1980 and would appreciate any contacts in advance. Quote C&F or CIF Hamburg. Bank ref: Commerzbank AG in 4400 Muenster and National Bank in 4300 Essen. Contact: Gustav Groneweg & Cokg, Dieter Groneweg, Postfach 147, Otto-Hahn-Str. 2, 4404 Telgte, West Germany. Phone: 2504-3091. Telex: 0892721.

1612-1614 Bakery products, confectionery, nuts (Germany). Wants bakery products and confectionery goods, durable at least 3-4 months; durable food products; nuts. Quote CIF Bremen. Bank ref: Sparkasse, Deutsche Bank and Volksbank all in Gronau. Contact: Mr. Hagemann, Hagemann International, Postfach 1409; Carl-Zeiss-Weg 5; 4432 Gronau, West Germany. Phone: 2562-3077. Telex: 89692.

1615-1618 Wheat, wheat flour, soybeans, fish meal (Belgium). Interested in (A) Durum wheat; (B) wheat flour; (C) soybeans; (D) fish meal. (A) 100,000 metric tons per month (12 month contract), min. 30,000 mt per shipment; (B) 30,000 mt in one or several shipments; (C) approx. 100,000 mt per month; (D) approx. 20,000 mt per month. (A) red or winter 2; (B) ash percentage: 0.60, protein percentage: 11%, humidity percentage: 14. (A) bulk or cotton bags; (B) cotton bags. (A) Belgian agent commission: $2 per ton. Quote (A) CIF Mediterranean ports or FOB U.S. ports; (B) CIF Abidjan; (C) & (D) CIF Greek ports or FOB U.S. ports. Bank ref: Credit Lyonnais. Contact: Mr. Flamand, Immotra, Avenue Reine Astrid 267, B-1950 Kbaainem, Belgium. Telex: 63908 FLIX B. Phone: 02/731.91.11 or 731.94.97.

1619 Turkey (Germany). Wishes to buy (A) turkey parts; breast, thighs, drumsticks - in consumer size packs, (B) same as above, skinless, boneless - bulk, (C) turkey livers, consumer size packs and bulk, (D) turkey heart and gizzards, bulk. Regular container loads for each product, and also mixed containers. Gov. Grade A as far as applicable, usual export packaging. Delivery as soon as possible after agreement. Quote CIF Hamburg/Rotterdam. Bank ref: Berenberg Bank, Hamburg. Contact: Wilfried Franke, Fricona Import/Export GMBH., Auf Dem Sande, 1, 2000 Hamburg 11,

West Germany. Telex: 212999 FRICO D. Phone: 040-36 34 77.

1620-1621 Lumber (Germany). Wants (A) hard wood lumber (white oak), (B) soft wood lumber (Carolina pine; southern yellow pine), (C) yellow pine plywood. Quantity: will be negotiated, export grade. Usual export packing. Delivery as soon as possible after agreement. Quote CIF Rotterdam/Hamburg. Bank ref: Dresdner Bank AG, Hamburg. Contact: Rudolf Beyse, Heeskoppel 14, 2000 Hamburg 70, West Germany. Telex: 212785 (ANSWER BACK: RUBEY D). Cable: RUBEY, Hamburg. Phone: 040-65 31 011.

1622 Meat and fish meal (Egypt). Seeks connection with U.S. companies specializing in meat and fish meal. Contact: Hassan Aboul Seoud, El Nasr Export & Import Co., 28 (A) Talaat Harb Street, El'Nasr Bulding, Cairo, Egypt. Cable: SHINTAM. Telex: 2232. Phone: 971830.

1623 Grocery line (St. Lucia). Firm operating largest department store and two general stores is interested in buying U.S. food products (all kinds). Contact: John F. Parratt, Head, Retail Division, Minvielle & Chastanet Ltd., P.O. Box 99, Castries, St. Lucia, West Indies. Cable: "CHASTANET", St. Lucia. Telex: LC 336. Phone: 2811.

1624 Orange juice concentrate (Honduras). Firm is major dairy products producer with plants in San Pedro Sula and Tegucigalpa. Planning to add line of chilled orange juice and is seeking source of supply for concentrate. Contact: Ing. Edmundo Ramirez, Production Manager, Planta de Productos Lacteos Sula, Apartado Postal No. 63-C, Tegucigalpa, D.C., Honduras.

1625 Poultry feed (Honduras). Firm operates poultry farm in the outskirts of El Progreso, and wants to receive offers as soon as possible CIF Puerto Cortes, against Letter of Credit, including catalogs, prices, terms of delivery. Contact: Andres Avila Panchame, Manager, Granja Avicola, KM 3 Carretera a Tela, El Progreso, Yoro, Honduras, C.A. Cable: GRANAVI. Pnone: 564266.

1626 Chicken (South Africa). Interested in purchase of up to 100,000 tons of frozen broiler chickens. For sale to markets in the Mideast and Africa. Quotation terms should be FOB; information should be submitted as soon as possible. The firm expects to make a decision within the next month or so. Contact: Tony Alexander, Managing Director, A&P Alexander Bros. Ltd., P.O. Box 1019, Mbabane, Swaziland, South Africa. Phone: 42650. Telex 2178 WD.

1627-1630 Apples, oranges, grapes, pears (Malaysia). Wants undisclosed quantity of fresh apples, oranges, grapes and pears. First grade, packed in cartons. Prompt delivery. Quote CIF Singapore. Bank ref: Oversea Chinese Banking Corp., Johore Bahru, Malaysia. Contact: To Yea Tau, Hiap Seng, 69 Jalan Sutera Tiga, Taman Sentosa, Johore Bahru, Malaysia. Telex: RS24162. Cable: POLLOGEN. Phone: 294-9748.

1631 Duck eggs (Hong Kong). Wants breeder ducks for possible production of 40,000-60,000 meat ducks per day. Quality: high egg yield and high rate of fertility. Delivery immediately after confirmation. Bank ref: Kincheng Banking Corp., 51-57 Des Voeux Road, C., Hong Kong. Contact: Mrs. Angie S.W. Yu, Ocean Pine Ltd., RM 805 Kwangtung Provincial Bank Bldg., No 598 Nathan Road Kowloon, Hong Kong. Telex: 37922 OPINE HX. Phone: 3-307315.

1632 Soybeans (Hong Kong). Wants soybeans. Quantity: approx. 500 mt/annum. Quality: super and Grade A. Packed in jute bags. Delivery monthly. Quote FOB U.S. port. Bank ref: Hang Seng Bank, 77 Des Voeux Rd., Central, Hong Kong. Contact: Tai Wing-Kuen, Rockford Trading Co., 419R Queen's Road West, Ground Floor Hong Kong. Phone: 5-400-500.

1633 Soy isolates (Malaysia). Wants soy isolates for the manufacture of soya milk and soya milk flavored drinks. Quantity: 10 mt, best quality, multilayer bags, vacuum sealed. (shelf life not less than 6 months at 30 degrees C.). Prompt delivery. Quote CIF or C&F port Kelang. Bank ref: Algemene Bank Netherlands N.V. Contact: Wong Yee Wah, Dutch Baby Milk Industries (M) BHD., 13 Jalan Semangat, Petaling Jaya, Selangor, Malaysia. Telex: MA 37684. Phone: (03) 567-477.

1634 Chicken (Saudi Arabia). Wants fresh frozen chicken grillers, Grade A. Wishes to import 3000 tons per month of frozen chicken directly from chicken farms or slaughter houses under exclusive agency agreement. The age of each chicken should be 7 to 8 weeks; specified weight: 800/1300 grams each. Islamic slaughter is required. Interested firms requested to telex or write, including CIF Jidda price quotations. Contact: Al-Aynous Trading EST., P.O. Box 3749, Jidda, Saudi Arabia. Phone: 691924. Telex: 401152 SJ, ATTN: ALI BADI.

1636-1638 Chicken, lamb, fish (Denmark). Agent Saudi Arabia firm wants broiler - white - Islamic cut - between 800 gm and 1.3 kg, 10,000 lb. min. trial order, U.S. Grade A, 20,000 lb/month; lamb, Islamic cuts, between 8-13 kg and 13-18 kg, min order 50,000 lbs, first quality; and fish, quantity not yet determined. Requests offers C&F Jidda. Contact: Christian Stybert, Barroni Import/Export, Malmbergsvej 102, DK-2850 Naerum, Denmark. Telex: 16-600 (ATTN: BARRONI GRAGAR). Phone: 1-52 18 05.

Foreign Trade Developments

North Dakota International Trade Workshop. Governor Arthur A. Link of North Dakota will be hosting an interantional trade workshop at the Ramada Inn in Jamestown, North Dakota, June 18-19. The agenda will cover all aspects of agricultural trade including the development of export markets, available export services, marketing, transportation and financing. The registration fee of $30 includes meals and workshop materials. For details contact the North Dakota Department of Agriculture at (701) 224-2231.

Egyptian food buyers. Saleh Selim, President, Selimco, and Mohammad El Gohary, President, El Gohary and Company, will be arriving in the U.S. about June 12 to seek appointments with manufacturers and exporters of cooking oils, other edible oils, and canned fish. They can be contacted through Ms. Terry Rettig of the Department of Commerce at (202) 377-3265.

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